

JOIN OUR
TEAM



WE'RE HIRING!

New Graduate Research Analyst

About the Firm

Miller Company Inc. is an interrelated group of financial companies, focused on surety bonding, protection plans & products, and niche insurances involving Insuretech. Members of the firm include:

Ai Insurance Organization Inc., is a bonding and insurance brokerage, retailing and licensed across Canada and the USA. Ai distributes Deposit Rocket, an insuretech launching in Canada, December 1, 2020 and looking to explode in the US and Europe early 2021.

Approved Casualty & Surety Inc. is a bonding and insurance wholesaler serving brokerages across Canada and the USA.

AutoShield Corporation (ASC) administers and handles claims on mechanical warranties and related protection plans in Canada and is launching in the USA and Europe. Our programs are namely distributed through corporately owned new car Dealerships, and Third-Party Lenders. ASC is proud to have just launched Graphene PURE a first to market surface protection coating.

Together, we disrupt and create new segments for industry and consumer certainty.

About the Position

ASC and Deposit Rocket are seeking an analytical, articulate, and highly motivated specialty Research Analyst researching two areas: the automotive industry and real estate.

- The incumbent will research the automobile industry for new car sales, dealerships and flagships across the European Union.
- The incumbent will also prepare advanced financial analysis and analytical support to aid in evaluating various real estate decisions specifically understanding market trends on residential sales and their deposit size in the US and EU market.

As a true research analyst, this role will be reporting directly to the President. You will report on the size and suitability of entering certain markets.

6601 Goreway Drive, Mississauga, Ontario
CANADA L4V 1V6, tel: 1. 877. 213. 4545
depositrocket.ca autoshieldcanada.com



New Graduate Research Analyst (cont'd)

Responsibilities:

- Collecting data from various databases and available resources
- Using mathematical and statistical models to come up with objective answers based on historical data
- Development of custom reporting catered to specific markets
- Performing research to base buy or sell recommendations
- Analyzing data using self sourced statistical software
- Identifying trends and making recommendations to improve
- Creating presentations with charts and graphs
- Developing recommendations for the future of the business
- Continuous process improvement as well as implementation of industry best practices
- Assisting the business in developing pricing and discount structures
- Undertaking special projects
- Reviewing, tracking and analyzing market transactions to assist in annual valuation of real estate inventory
- Managing the execution of the forecasting process
- Explain the financial results and provide operational insights and recommendations
- Ad hoc reporting as requested by the business

Required Qualifications and Skills

The ideal candidate will be based close to the University of Split, Croatia.
To be successful in this role, you will need:

- Command of the English language
- Aptitude for research and numbers
- Strong work ethic and ability to work independently
- A “can do” and positive attitude
- A degree in a business, economics or financial discipline.
- Advanced knowledge of GSuite or Microsoft Office Suite, specifically Excel

New Graduate Research Analyst (cont'd)

Required Qualifications and Skills

- Demonstrable analytical (industry, market, and business) and strong quantitative analysis capabilities
- Strong knowledge in performing data drill downs in business intelligence.
- The ability to read, understand, create, and communicate data as information
- Critical thinking skills and the ability to solve challenging problems
- Experience with the automotive industry and/ or real estate industry is desirable but not required.

Compensation and Benefits:

Salary based on experience

Vacation and Paid Time Off

Reference:

depositrocket.ca

autoshieldcanada.com

Instagram: autoshieldgraphene

Apply Now:

Email your cover letter and resume to **join@depositrocket.ca**

You will receive an email back with further instructions to proceed to the next stage of the hiring process.

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 **DepositRocket™**



Our Points of Culture

1. COMMITMENT

I give myself and everything I commit to 100% until I succeed. I am committed to the Vision, Mission, Culture and success of the company, my teammates, and our clients at all times.

2. OWNERSHIP

I am truly responsible for my actions and outcomes and own everything that takes place in my work life and my personal life. I am accountable for my results and I know that for things to change, first I must change.

3. INTEGRITY

I always speak the truth. I only ever make agreements with myself and others that I am willing and intend to keep. I communicate potential conflicts at the first opportunity and I clear up all miscommunication and misunderstandings immediately.

4. EXCELLENCE

Good enough isn't enough. I always deliver products and services of exceptional quality that add value to all involved for the long term. I stay on a path of constant and never ending growth, improvement, and innovation.

5. COMMUNICATION

I speak positively of my team members, my clients and the company in both public and private. I speak with good purpose using empowering and positive conversation. I never use or listen to gossip. I acknowledge what is being said as true for the speaker at that moment and I take responsibility for responses to my communication. I only ever discuss concerns in private with the person involved. I understand the importance of human connection in the midst of all the technology, such as attending all Zoom meetings on camera, so that others know they have my attention.

6. SUCCESS

I totally focus my thoughts, energy and attention on the successful outcome of whatever I am doing. I am willing to win and allow others to win: Win/Win. At all times, I display my inner pride, prosperity, competence and personal confidence. I am a successful person.

7. EDUCATION

I consistently learn, grow and master so that I can help my team members learn, grow and master as well. I learn from my mistakes. I am an educator and allow my team to make their own intelligent decisions about their future remembering that it is their future. I impart practical and usable knowledge rather than just theory.

8. TEAMWORK

I am a team player and a team leader. I do whatever it takes to stay together and achieve team goals. I focus on co-operation and always come to a resolution, not a compromise. I am flexible in my work and able to change if what I'm doing is not working. I ask for help when I need it and I am compassionate to others who ask me. I commit to attending all meetings punctually.

9. BALANCE

I have a balanced approach to life. While remembering that my spiritual, social, physical and family aspects are just as important as my financial and intellectual. I complete my work and my most important tasks first, so I can have quality time to myself, with my family and also to renew.

10. FUN

I view my life as a journey to be enjoyed and appreciated. I create an atmosphere of fun and happiness so all around me enjoy it as well.

11. SYSTEMS

I always look to the system for a solution. If a challenge arises I use a system correction before I look for a people correction. I use a system solution in my innovation rather than a people solution. I follow the system exactly until a new system is introduced. I suggest system improvements at my first opportunity. In the absence of a system, I work with others to create one. All systems are supported by an in depth standard operating procedure (SOP).

12. CONSISTENCY

I am consistent in my actions so my clients, stakeholders, and teammates can feel comfortable in dealing with me at all times. I am disciplined in my work so my results, growth and success are consistent.

13. GRATITUDE

I am a truly grateful person. I say thank you and show appreciation often and in many ways, so that all around me know how much I appreciate everything and everyone I have in my life. I celebrate my wins and the wins of my team. I consistently catch myself and other people doing things right.

14. ABUNDANCE

I have an abundance mentality. I deserve my abundance and I am easily able to both give and receive it. I allow abundance in all areas of my life by respecting my own self worth and that of all others. I am rewarded to the level that I create abundance for myself and others. I accept that abundance only shows up in my life to the level at which I show up.